

May 2016



NEW ZEALAND MARINA OPERATOR'S ASSOCIATION

Executive Update

From the Chair

Apart from some crap right on Xmas new year I guess we can safely say the summer lingered on and gave boaties a great run which is really only just now drawing to a close.

This year saw the Eastern Seaboard of the Coromandel take up the 6 or 1 biosecurity initiative along with Northland.

It seems that overall it has been well received and boat owners are really starting to get it. People seem to be well educated as to why this is happening and are traveling with the appropriate documentation.

As a result we seem to have gotten through the summer with no further reports of Fan Worm incursions where they haven't already been.

There are a number of marinas spending money on extensions, upgrades and major maintenance. Great to see the industry believing and recognising the need to move forward with an ever expanding customer base.

The Forums we held in May were well attended and were in general terms enjoyed and found worthwhile.

We have had some feedback as to areas we could improve these sessions which is great.

We hear you and have wasted no time in coming up with some ideas for next year which I will get into a little further down the page.

As has been asked for by a number of you, we are launching a new salary survey which will be done without the major cost component of the last ones and will be available to those who actually participate at a very low cost.

We have engaged Wardale consulting to develop and run the survey and has signed a confidentiality agreement which does not allow them to disclose any of the information to even the executive.

By doing it this way we are able to give a great result to our members at a very reasonable cost.

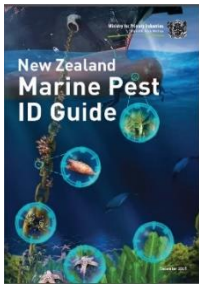
If any of you wish to see the agreement before filling out the survey please email me and I will send you a copy.

The AGM Conference this year will be on the Coromandel Peninsula which we are looking forward to hosting see further below for more details.

Bio-security

Bio security Auckland

A meeting was held in Auckland on the week ending 29 May, where Auckland Council put a team together to assist in maritime bio security in the region. A healthy budget was agreed to by Councillors, circa \$180k so now Auckland has one full time person working on it, and has budget to start making a difference.



It was agreed that Panuku Development Auckland would give a stand at the on water boat show to the Bio security team, to help assist in educating Aucklanders to get the message about Sabella in the region, and promote the 6 or 1 antifoul/ clean your vessel initiative, - cleaning vessels, especially commercial barges going between regions, was to be encouraged. It was agreed in the meeting that the team would start to investigate the harm caused by Sabella (fan worm), paddle crab etc amongst other initiatives, and promotion via Comms / education being high on the activity list. It was also decided at this current time that cleaning up floating structures in Auckland was uneconomic, as the cleaning cost for Westhaven alone was estimated at \$40 million. Research and Development was also identified as being a key activity.

It has taken a while but is great to see Auckland getting on board with work towards prevention of spread.

Below is a report hot off the press as to the surveys that are carried out in Auckland with this just released, so here it is FYI.

You may have been aware that surveys for invasive marine pests were conducted in Auckland Harbour over summer. This was part of a national surveillance program that searches for non-native marine organisms that could threaten our marine environment, kai moana, and the values that marine and coastal areas provide for us all. [The programme](#) focuses on detecting new incursions of marine pests that aren't currently in New Zealand, and monitors the spread of marine pests that have already established in New Zealand, to assist with regional management programmes. The surveillance looks at the highest risk ports in New Zealand twice a year, including the Waitemata Harbour, and has been running since 2002.

The most recent winter survey was conducted in Auckland during the weeks of 30th November to the 11th of December, 2015. ***No new-to-NZ or new-to-Auckland marine pests were detected during this survey.*** The marine pests that have been found in the Port of Auckland previously are still present, including the [Mediterranean fanworm](#) (*Sabella spallanzanii*) which is in very high densities throughout the Waitemata harbour, as is the [Asian paddle crab](#) (*Charybdis japonica*). Other non-native species present include the greentail prawn [Metapenaeus bennettiae](#), [Asian date mussel](#) (*Arcaatula senhousia*), the [sea squirt](#) (*Didemnum* sp.), the Japanese seaweed ([Undaria pinnatifida](#)) and the [clubbed tunicate](#) (*Styela clava*).

MPI have recently revised and updated the NZ Marine Pest ID Guide – you can download the latest copy here: <https://www.mpi.govt.nz/document-vault/10478>. If you would like a water-resistant, hard copy of this guide, respond to this email with your name and postal address and we will arrange for one to be sent out.

The next Auckland survey has been confirmed, and weather dependent will be conducted June 13 – 24th, 2016. We will endeavour to keep you updated with the results in the future as we receive them. Please pass on this information to other interested parties.

Northland

The extension to Bay of Islands Marina is well underway. The additional 150 berths will be available progressively from July on with final completion due March 2017. The seawall is now in place and dredging is 50% completed.



Whangaroa has completed its 11, 20m berth extension and has also completed its attenuator refurbishment.

Whangarei Marina continues to investigate a new marina near Port Road, Whangarei.

Marsden Cove has been actively seeking Consent for a new hardstand operation.

Sand Spit Marina

Great to see Sand Spit Marina up and running with their official opening coming up in July. Well done team.

Coromandel Peninsula

Tairua

Very quiet now, and a lot of boats have pulled out for the winter season. However, they are busy with the commercial building and planning the construction of the Villas.

The commercial building is almost complete. They have tenants on the ground floor consisting of, a boat broker, and a commercial charter boat and its associated company office. We expect the Marine Shop to be open by early September this year.

“I am finally in my new office”, says Cathy after a few years in their portacom. The upstairs of the commercial hub is still under construction as they are required to do some additional remedial work on the glass balustrades. They are also negotiating with a possible restaurant tenant and all going well will have the restaurant and bar on the top floor open by Labour weekend. Watch this space.

They expect to begin building the first five of the Villas within the month and are currently removing old buildings to prepare for construction.



Whitianga

Redevelopment of the south end car park and new entrance road is under way with a hopeful completion of July 31st weather dependant.



Tauranga Round Up NZMOA

Both Tauranga Marina and Tauranga Bridge Marina are in various stages of off-season maintenance work changing out corroded fittings, floating rings and some piling work. The mild autumn weather followed by the recent prolonged wet spell has created quite slippery areas of marina at TBM but the moment we ordered the pump trailer and 20 drums of product from our supplier, we have had nothing but rain and 15+ knots every day

Health and Safety has been a major focus at both Marinas and associated yards as spoken about at the recent open forum days in Auckland. Inductions, Induction booklets with sign off acknowledgement forms to be returned to the Marina office with proof of Insurance requirements

have had a mixed reaction and response – we never realised there were so many ostriches in New Zealand!

Port of Tauranga have an overseas company dredging the main shipping area from just North of TBM to A Beacon - 1nm NE of the Harbour entrance from 12.9M to 16M at CD. By the time they finish at the end of June the 6 machines operating in the harbour and approaches will have removed and dumped 5.5 million m³ of spoil at Ocean dump ground D which is 2nm ENE of Mount Maunganui. Navigators arriving at night should note that there is a lot of heavy gear working 24/7 and care should be taken when entering the Tauranga Harbour and approaches at night -Tauranga Port Radio operate on VHF Ch. 12.

The Tauranga Marine Industry Association, an industry driven cluster group of approximately 50 companies and was incorporated in 1997 have been invited to join NZ Marine as a sector group as have Whangarei. The TMIA have for years organised the Tauranga Boat Expo, overseas promotions and have shared BA 5's with NZ Marine over the years and their members are looking forward to the new collaboration.

The new Marine Precinct in Tauranga being developed by the Tauranga City Council – Vessel Works - is progressing through the first stage of selling the Lots around the perimeter of the hardstand to local businesses. The Council expects to announce the names of the successful tenderers of the Lots later during the month of June. Post this announcement the Council will conclude the procurement of the boat hoist/travel-lift and announce the civil works contractor. Based upon a July/August construction start, stage one of the precinct could be open for business in August 2017.



Taupo

Been a big year for the boys in Taupo rebuilding marinas and boat ramps and a huge dredging operation at Takaanu.

The contract has been let for the marina build at Motuoapa with Bellingham winning the contract for the Floating Structure.

The start date for this is 5th September 2016 with an expected completion of April 2017.

We look forward to hearing about it all.

Seaview Marina

Like most marinas Seaview Marina has benefitted from a great Summer and Autumn. The weather has had a very positive impact on marina activities, especially the boat ramp, trailer boat storage and boat yard.

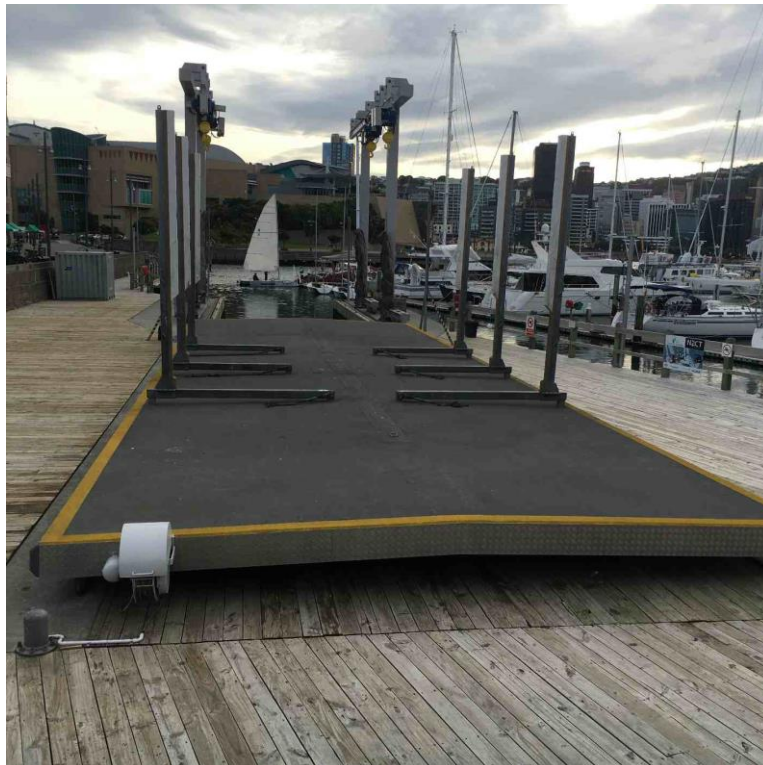
Our hardstand has been close to full since November and demand for our spray booth has also picked up markedly.

The Wellington Marine Centre complex is almost fully leased with the most recent addition being the New Zealand Police Dive Squad which is now based in Unit 2.

Pier development has continued with Pier H being installed as a wave break for F and G piers.

Chaffers Marina

During December last the Boat Lift Platform was refurbished after 23 years of use. Work involved the removal of cladding, sandblasting the steel framework, coating the frame with polyurea, recladding and then coating the cladding. The frame had to be encased during the sandblasting and recoat process and the finished product is a great improvement. While that was going on the 4 10 tonne hoists were removed from the gantries and dismantled for refurbishment. It was discovered that necessary parts were not available due to the age of the equipment and this necessitated purchase and installation of new hoists. The new hoists were subject to testing and certification and are back in full swing.



Forums

We will be surveying you all shortly as to some ideas for the forums.

In short we are looking at holding 3 completely separate days at different times to split them up from one another.

Boat Yard Forum

This can always do with more time so a half day just does not seem to be adequate for most.

We would look at having this at a marina with Hard Stand facilities so that we can have the usual discussion sessions but break that up with some practical assessment of hard stand problem areas.

MMS

We are looking to change this to a day of both some MMS training or discussion but complete the day as an administration topics day, where our admin staff can thrash out problems they are coming across in the office.

This may well be held at a hotel near an airport so that travel time for most is kept to a minimum. We find people need to leave early to get across town to catch flights so this would give more time in the room for those traveling.

Open Forum

This would be designed more around management level though open to anyone.

Once again we would look at holding it somewhere more convenient for the travellers.

We are looking to have breakout sessions for better discussion on topics of interest within the industry.

We will be sending you a survey shortly to ask if this fits better with your requirements to have the right staff at the meetings and not overnighing.

Conference

This year the AGM conference will be held mainly in Whitianga but the first day will start with tours of both Whangamata and Tairua Marinas on the way to Whitianga.

We will be attempting to introduce some new subject matter to break the spell of the old routines.

One of these will be in media training. How to deal with public speaking, what say to media and how to say it. Dealing with councils etc.

Information sessions on marina development in NZ. Various major projects, their reasons and decisions made. What their future predictions are and how that may affect us down stream.

There will be a couple of breakout sessions that you will be able to choose what you would like to listen to or take part in.

There will be an evening of before dinner drinks at the beautiful Lost Springs where you will be able to wander around the many pools and caves of the area whilst socialising.

Hot swim will be available for those who wish to partake during this period also.

Accommodation in Whitianga will be stretched but we have secured 52 one and two bedroom apartments beside the marina on a first in first served basis. Booking sheets will be out shortly.

The apartments have said they will hold their price for those who wish to stay on to enjoy the area over the weekend.

If you would like to bring your partner you will be most welcome and events are being arranged to entertain them during the day whilst we are at the conference.

Things such as the day spa's at the Lost Spring. Wine tour, Arts tour, high tea, and cave cruising.

All will be on the booking forms and numbers will be required for bookings to be made.

Transport

There are two airlines working out of Whitianga with small aircraft. These aircraft will charter 4 to 6 people from just about anywhere.

So if you don't want to drive or bus then this may be an option for you. Details will be on the booking form when it comes.

We are also working with the War Birds team to try and charter the DC3 which carries 30 to do a run in from Auckland. That one has not yet been confirmed guy's so watch this space.

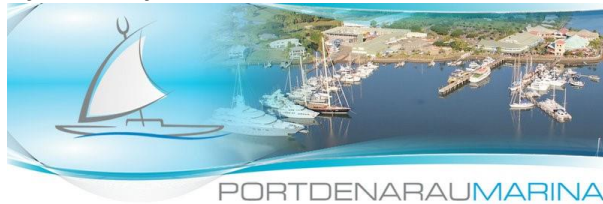
Work Safe Travel Lift

For those at the Boat Yard Forum I will have a letter to you by end of week covering off the various ways we get people on and off boats and our SOP's for working under suspended loads.

If you could look at this when you get it please and get straight back to me with any comments.

We will be meeting with them very shortly to discuss how we can best make it happen with their sign off on it.

Fiji / NZ Day



NZ Marine Boatbuilding and Refit Group is pleased to announce a new initiative to continue to increase the number of visiting yachts to New Zealand. On 5th August the inaugural Fiji/NZ marine

industry day will take place at Port Denarau Marina.

Did you know 50% of the vessels arriving in the Pacific region do not have final plans regarding destinations beyond the entry points of Fiji and the Pacific?

"We are targeting Fiji as one of the major gateway entry ports to encourage vessels to continue their journey and include NZ in their cruising itinerary. We invite you to join us in Fiji to take advantage of this opportunity to build relationships with Fijian companies such as chandlery shops and resorts and Fijian Government agencies. At this event you will be able to promote your company's services to cruising yachts and superyachts in Fiji at this peak time. We will do this by inviting influencers to the Fiji / NZ day as our guests."

Anyone interested in attending the above should register their interest with NZ Marine as soon as possible.

This is a great opportunity for those who are wishing to encourage these vessels to NZ and your marina or haul out facilities.

If there is enough interest we will arrange to spend some time with Nigel to have a proper look round at his marina whilst there. It would be great to support one of our members.

Pacsoft MMS User Group

Discussions with Chris Thomas of Pacsoft, the developers of the Marina Management software application PacsoftMMS, in respect to the creation of a User Group have been welcomed by Chris.

In setting up a User Group it will become the conduit for suggestions and ideas that will help Pacsoft better in understanding the common requirements for marinas that the User Group can communicate to them.

The idea is that the User Group can collate new requirements, suggestions and ideas and guide Pacsoft in the prioritisation of those. In other words the more users that request a common or similar requirement, the more likely Pacsoft is to prioritise it.

The user group will not address issues that each client may have bug wise, but these should also be reported to the User Group as the more complaints about a common bug, the better the User group will be placed to discuss the remedy with Pacsoft on the users behalf.

The User Group setup is in its early stages and as a first step we would ask each marina that uses Pacsoft MMS to appoint a representative and convey that name to the NZMOA which will guide the User Group setup process.

All names and correspondence or questions to be directed to Ken Burt Executive member from Chaffers Marina Wellington.

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STAY SAFE AND AHEAD OF THE GAME

